



# ENDORSED CURRICULUM MEMBER

Iowa APSE



## MEMBER INFORMATION & POINT OF CONTACT

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SOCIAL MEDIA HANDLES:

Facebook - Iowa ASPE  
Instagram

## ACRE TRAINING DETAILS

### TYPE OF ACRE TRAINING OFFERED

- In Person (classroom setting)
- Virtual Webinar (Zoom, Teams, Meet, Etc.)
- Self-paced/On Demand (Learning Management System)

### WHERE ACRE TRAINING IS OFFERED

- In-State/ Local
- Nationally
- Internationally

In Person Hybrid (In person & Self-paced/ On-demand)

Virtual Hybrid (Virtual Webinar & Self-paced/ On-demand)

### VIRTUAL TRAINING STATES

All/Any State(s)

### IN PERSON & IN PERSON HYBRID STATES

Iowa

### ACRE TRAINING NAME & DESCRIPTION

**Iowa-APSE** offers this in person training two times a year. The series is broken into three Components: (see back)

### CERTIFICATE(S) OFFERED

- Basic Employment
- Basic - Customized
- Professional Employment
- Professional - Customized

## **ADDITIONAL DESCRIPTION:**

**1. Foundations:** This Self-Study module is to be completed prior to attending either one or both of the face-to-face sessions. Topics covered in the Foundations include: Benefits planning, overview of competencies needed for quality services, cultural diversity, customer service, history of vocational rehabilitation, history of the Vocational Rehabilitation Act, orientation to supported employment, career development and person-centered planning. Each of the nine Units contain readings, activities and assignments. The assignments, when completed, are sent to the mentor assigned to the participant for review.

**2. Job Development—Face to face training session:** This 2-day training session, is specifically titled, *A Business Orientation to Job Development*, to highlight the focus on a business model, not unique to rehabilitation. Topics covered in this session include: community job market surveys, developing a referral system, the feature-advantage-benefit approach, initial contact methods, employer survey techniques, developing hiring proposals, and handling objections.

**3. Job Coaching—Face to face training session:** This 2-day training session is specifically titled, *Job Coaching: Supporting People on the Job*. Topics covered in this session include natural supports—what they are and how to use them, the importance of work place culture, balancing natural supports and individual needs, systematic instruction, self-management strategies, social skills supports, and positive behavior supports.

After completing all three components of the training and all required fieldwork, trainees will earn an ACRE Basic Employment Certificate. The names of all participants earning the Certificate will be placed on the ACRE website.